



## Compliance Spotlight

### Changes to Medicare Advantage Enrollment Policy and Form

Effective for the plan year January 1, 2021, **CMS removed the prohibition on beneficiaries with ESRD enrolling in an MA plan.** Plans can accept and process elections made by ESRD beneficiaries that choose to join an MA plan during a valid election period.

- CMS released a **new Model Individual Enrollment Request Form** to enroll in an MA or Part D plan
  - Revised the standard “long” model form used for MA and PDP enrollment to the new “shortened” form to simplify the enrollment process
  - Simplified form removed the ESRD question, moved all fields required to complete an enrollment to the first page, and includes questions that are optional for the beneficiary to answer on the second page
- **All enrollments with an effective date on or after January 1, 2021**, must be processed in accordance with the revised guidance requirements, including the new model MA and PDP enrollment form. **Note:** plans can choose to customize the form as needed

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### Complete 6 Steps and Be Ready for AEP

1

Contract as soon as possible to avoid carrier processing delays

2

Completing AHIP is required by most carriers (some carriers also accept Pinpoint, Gorman Health Group,

3

**Certify or Recertify** to sell plans and keep your renewals

NAHU)

4

Order enrollment kits now through the carriers' agent portals to receive in time for AEP

5

Complete local market training for all carriers

6

Complete [CareCompare](#) training, set up your profile, be prepared to sell remotely using the most advanced quote, compare, and enrollment tool available

**Do you know who the key carriers are in your market for 2021?** It may be time to add a new contract to make sure you are prepared for AEP. Contact your regional [Broker Sales Manager](#) to create an AEP plan, add a new contract, or get help with carrier certification processes.

Be sure to visit [CareFree's agent portal](#) to track your certification progress, access carrier resources, access CareCompare, and register for our [weekly webinars](#) .

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